

piib

PRIVATE CLIENTS



## A name you can trust

Our team has been meeting the needs of our most discerning High Net Worth clients for many years and understand the levels of personal service, attention to detail and discretion required, ensuring we provide bespoke, dedicated support.

We make it our business to protect our clients' most valued possessions and personal assets with tailored insurance, and have particular expertise placing insurance for high value items, giving you peace of mind that you are well protected should the worst happen.



# Building your bespoke policy:

## Our step by step approach

### 1. Visit and listen

We take time to understand your needs and requirements

### 2. Collaboration

We work closely with insurers on your behalf to meet your needs

### 3. Market analysis

We search for the best options to ensure you have the optimum solution at the right price

### 4. Recommendations

Once our research is complete, we recommend the best course of action and explain it clearly to you

### 5. Your Private Clients team

We're always here for you, delivering a dedicated service and speedy response, whatever the nature of your query

### 6. Staying in touch

We stay in contact, ensuring you're fully informed about any additional services or available products

### 7. Regular reviews

We know that circumstances change, so we regularly review your policies



## A deeper understanding

We offer expertise in a number of niche areas and our strong relationships with insurers ensure we secure optimum levels of cover, all managed by your dedicated account handler, with just one point of contact.

- High value and classic cars
- Home and contents
- Fine art
- Vintage wine
- Jewellery
- Antiques
- Non-standard household
- Residential building works
- Holiday home
- Second home
- Overseas property
- Farms and estates
- Marine insurance



## Support when you need it

We appreciate that when something happens that leads to a claim it can become a stressful time.

As a PIB client, you can be confident that our team of knowledgeable and experienced claims specialists are there to guide you through the claims process, making the experience as simple as we can.

Communicating with external parties on your behalf, our team will remain a consistent point of contact from the beginning of the process to the end.





## Renovations and extension insurance

Embarking on home improvement works is an exciting time, but will usually have implications for the cover provided by your home insurance policy.

Renovation and extension insurance sits alongside your home insurance, but without overlapping your current policy. At the end of the project, this will be removed from your policy.

If you are planning to extend, renovate, build or demolish any part of your property, please contact us before the works begin.





## Bespoke Marine Insurance

Regardless of the location of your yacht, crew, or business, our colleagues at ZIS have the global reach to provide optimum cover and to act just when you need it.

The combined expertise of the ZIS team gives a comprehensive and highly effective service covering all your marine requirements and ensuring a tailor-made insurance solution for your cruising plans.

ZIS is part of PIB Group, and the team is on hand to provide full support for you in any incidents that could lead to a claim.

Responsive, global, personal, ZIS provides individual policies, designed for your needs with their expertise.



## Independent expertise

We're an independent, specialist, private clients and high net worth insurance broker; with a team of experts that take the time to understand your lifestyle, personal circumstances and appetite for risk.



### Paul Huntley

PIB Private Clients  
Managing Director

Paul.Huntley@pib-insurance.com  
07717 876691

Paul will review your current insurance, identify requirements, and work closely with both you and insurers to ensure continuity, suitability and value. He aims to create a tailored portfolio solution that meets your needs. With access to market-leading products, Paul is dedicated to providing a personalised service protecting your assets, identifying gaps in coverage and offering solutions before problems arise.



### Zoe Watkins

PIB Private Clients  
Broking and Placement Director

Zoe.Watkins@pib-insurance.com  
07880 002546

Zoe excels in tailoring insurance solutions to meet unique asset protection needs and has significant experience across a wide range of risks, from simple to complex. Collaborating with clients and a select insurer panel providing protection of the highest standard.



### Naomi Flannery

PIB Private Clients  
Sales Director

Naomi.Flannery@pib-insurance.com  
07518 292329

Naomi leads the North region and engages with both new and existing clients to assess insurance programs and understand specific requirements. This approach ensures seamless continuity and the provision of competitive solutions, customised to individuals.



### Liz Allen

PIB Private Clients  
Technical Director

Liz.Allen@pib-insurance.com  
07584 215194

Liz specialises in the ultra-high net worth sector, focusing on listed properties, period homes, and renovations. With vast experience, she assists high net worth individuals by offering expert advice and tailored solutions.



**pib** insurance  
brokers

**With you all the way**

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